

Luis Cardoso, Head GWM LatAm International & Head GWM LatAm Cross-Platforms



Luis Cardoso is a Managing Director at UBS, heading the Wealth Management International Latin America department. His team covers Latin American clients out of UBS offices in Switzerland, Germany, Panama, Mexico, Chile and Colombia.

Throughout his career, he has held other roles such as Deputy Head of UBS WM International Division, Co-lead Market Head for WM Brazil, and Head of Advisory and Wealth Planning WM International. Previously, Luis served as CFO for WM Americas and Co-Head of Strategy for Global Wealth Management since 2018.

He joined UBS in 2010 in Zurich to work on the firm's Corporate Development team, focusing on UBS Group Mergers and Acquisitions as well as on Group Strategy activities, with most notable project the restructuring of the Investment Bank in 2012 (Project Accelerate).

Born and raised in Portugal, Luis completed his studies in the Netherlands. Upon graduation, he moved to Zurich to work at Alstom Power as design engineer and later as chief designer for gas turbines. After three years at Alstom, Luis moved in 2004 to McKinsey & Co in Zurich, where, as a management consultant, he focused on financial services for six years.

Luis holds a mechanical engineering degree from the Instituto Superior Técnico in Lisbon, Portugal, and attended the Men-Machine Systems, Delft University of Technology in The Netherlands.
