



**IFC**

**International  
Finance Corporation**  
WORLD BANK GROUP

*Creating Markets, Creating Opportunities*

# IFC – AT A GLANCE

**Jan van Bilsen**

Country Manager, Switzerland

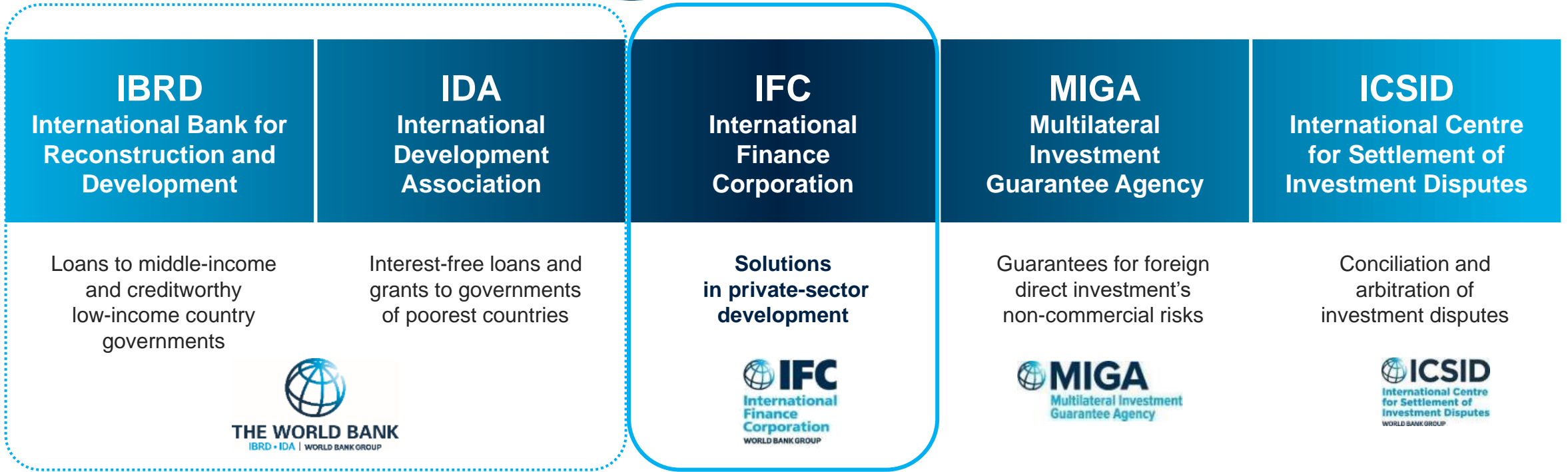
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May 2024



# INTERNATIONAL FINANCE CORPORATION

A member of the World Bank Group



Together, the World Bank Group works towards ending extreme poverty and boosting shared prosperity on a livable planet.

# INTERNATIONAL FINANCE CORPORATION

*Six decades of experience in emerging markets*

Leveraging the full range of  
**World Bank Group**  
capabilities

More than **US\$321 Billion** invested in Emerging Markets worldwide since our founding in 1956



**AAA** Credit Rating;  
Owned by **186**  
countries

Provider of loans,  
bonds, equity,  
**Technical & Advisory**  
programs

IFC offices  
in **100** countries

**IFC is the largest  
global  
development  
institution focused  
on the private  
sector in emerging  
markets.**

# IFC: WHAT WE OFFER

Sustainable finance	<b>LOANS</b>	<ul style="list-style-type: none"><li>▪ Project and corporate financing</li><li>▪ On-lending through intermediary institutions</li></ul>
	<b>EQUITY</b>	<ul style="list-style-type: none"><li>▪ Direct equity investments</li><li>▪ Private equity funds</li></ul>
	<b>DERIVATIVES &amp; STRUCTURED FINANCE</b>	<ul style="list-style-type: none"><li>▪ Derivative products to hedge interest rate, currency, or commodity-price exposures of IFC clients</li></ul>
	<b>TRADE &amp; COMMODITY FINANCE</b>	<ul style="list-style-type: none"><li>▪ Guarantee of trade-related payment obligations of approved financial institutions</li></ul>
	<b>SYNDICATIONS</b>	<ul style="list-style-type: none"><li>▪ Capital mobilization to serve developmental needs</li><li>▪ Over 60 co-financiers: banks, funds, DFIs</li></ul>
	<b>BLENDED FINANCE</b>	<ul style="list-style-type: none"><li>▪ Using donor funds to crowd in private financing</li></ul>





More than 4,000 staff from more than 150 countries, representing many professional disciplines  
(57% based outside of Washington, DC)



# OFFICES IN **100 COUNTRIES** WORLDWIDE

Local presence, global knowledge

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## ANTICIPATED IMPACT FROM FY23 PROJECTS

**2.2 MILLION**

Additional outstanding micro, small and medium enterprise (MSME) loans

**\$24.6 BILLION**

Additional outstanding MSME loans

**11.5 MILLION**

Tons of annual CO<sub>2</sub> greenhouse gas emissions reduction

**2.2 – 3.1 MILLION**

Estimated number of direct and indirect jobs created

**496,000**

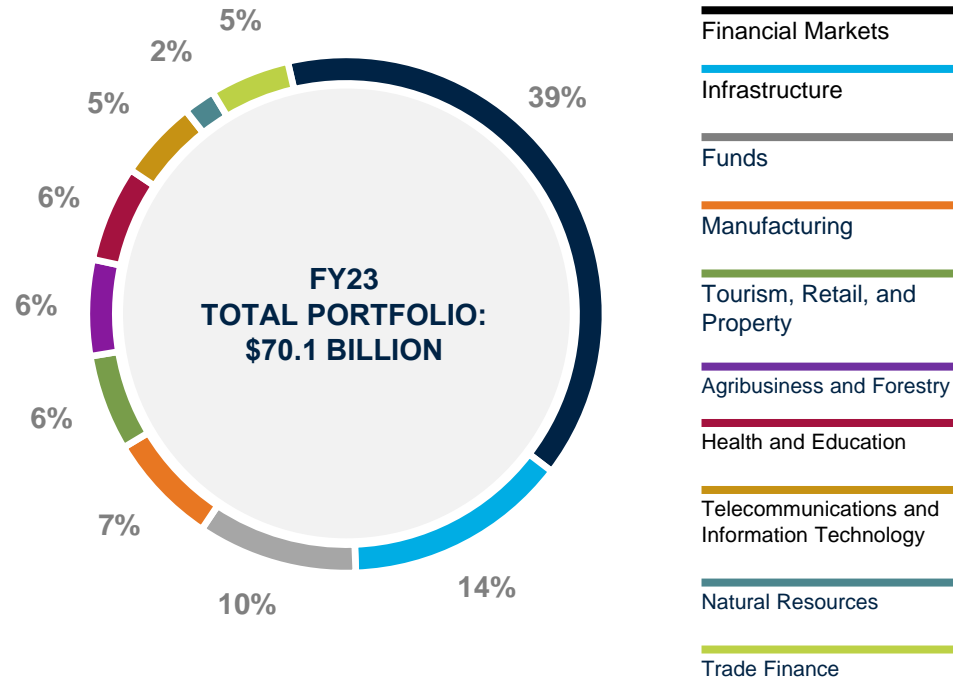
Additional farmers reached

**34.5 MILLION**

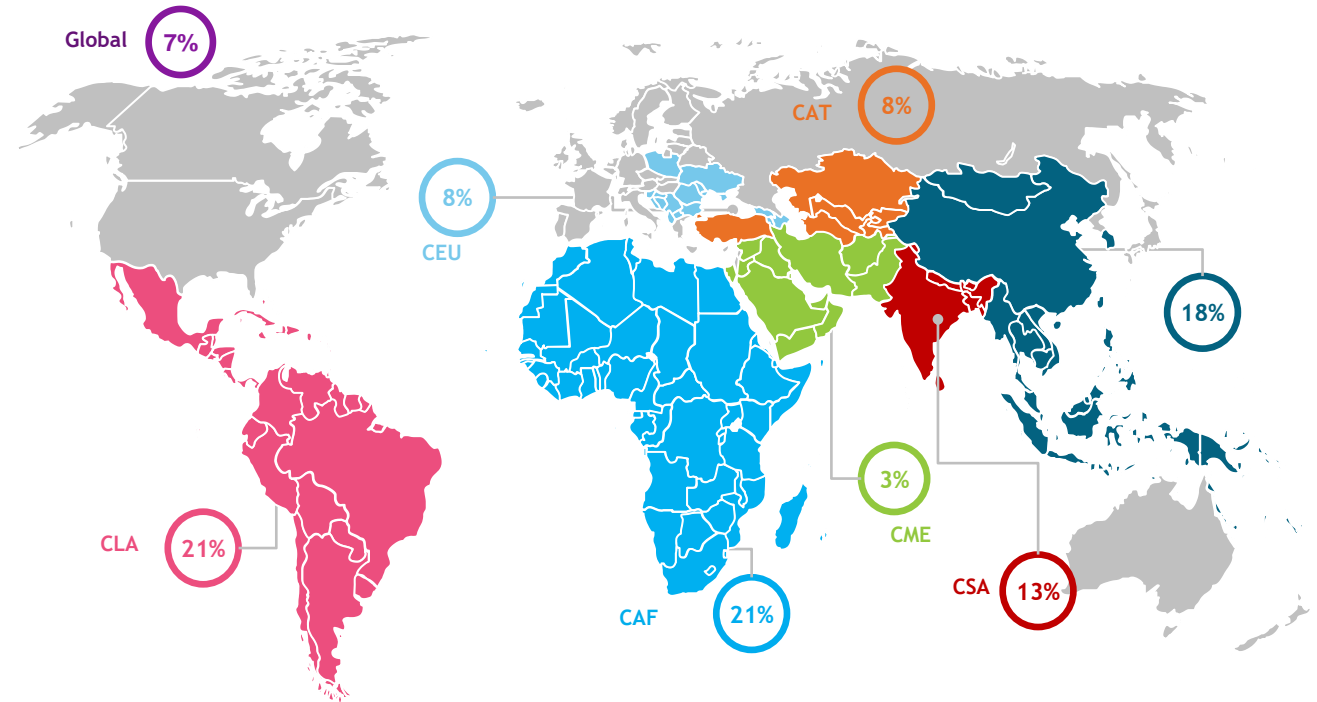
Number of additional direct fixed/mobile internet connections

# WHERE WE INVEST

## GLOBAL PORTFOLIO BY INDUSTRY



## GLOBAL PORTFOLIO BY REGION



**Over the last 10 years, IFC committed US\$200+ billion globally in 4,000+ projects across a wide range of sectors**

Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

As of June 30, 2023



# IFC'S PARTNERSHIP WITH SWITZERLAND



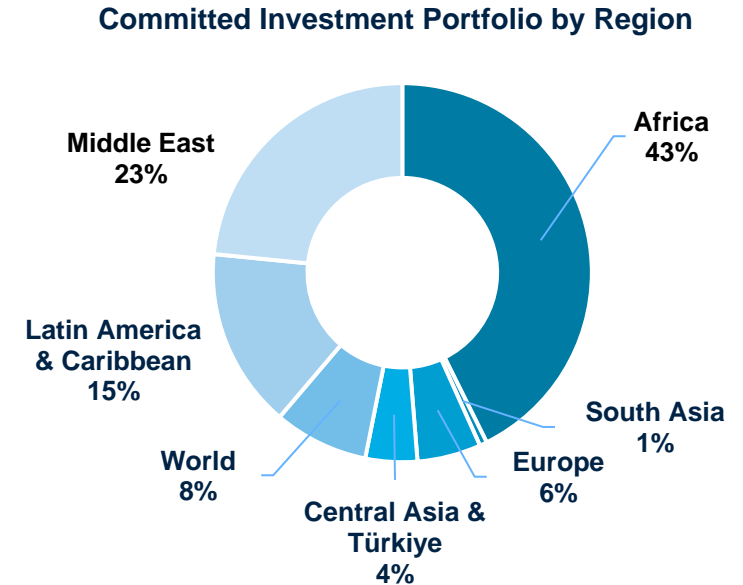
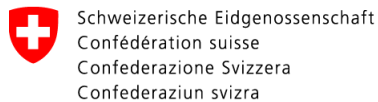
- **SECO** has been one of the most active donors to IFC Advisory over the last decade
- To date, Switzerland is IFC's second largest donor and has contributed **more than USD 668 million to IFC Advisory Services**, including for projects on Climate, Capital Markets Development and Gender



- **IFC provided more than USD 2.3 billion long-term financing** for Swiss corporate clients since 2005
- Primarily in **Financial Institutions, Trading, and Infrastructure**
- Current **investment pipeline** of projects with Swiss companies amounts to **nearly USD 900 million**



- **Active engagement with Swiss partners:** Events, Conferences, Webinars, Consultations





# IFC VALUE-ADD

A Strong, Long-Term Strategic Partner Supporting Companies' Expansion in Emerging Markets



## Reduced Political Risk & IFC Privileges

1

- **Preferred creditor status:** preferential access to foreign currency in the event of a country foreign exchange crisis
- **No withholding tax on IFC loans**
- **Government relations**
- Enhanced profile vis-à-vis **local authorities and partners**



## Global Industry Expertise

2

- **Global IFC investment team** dedicated to different sectors in emerging markets
- **Senior Sector and Industry specialists** focused on various subsectors with deep technical expertise
- **Senior economists** dedicated to infrastructure, financial markets, agribusiness, manufacturing, and services



## EH&S Standards and Advisory Programs

3

- **IFC's Environmental, Health & Social (EH&S) Equator Principles** were adopted by over 90 financial institutions
- Best practices advice in **Sustainability, Decarbonization and Climate, Gender amongst others**
- Identifying and implementing **climate-friendly investments** that improve bottom-line performance



## Global Presence & Regional Assets

4

- **Global base of 2,000+ clients** spread across the five continents
- Investment professionals in regional hubs and large-country offices, with **over half of IFC's staff** based in emerging markets



## Long-term Funding & Local Currency

5

- **Longer investment horizon that many commercial banks and less cyclical than most financial investors:** up to 10–12 years
- **Local currency financing** in 59 currencies
- **One-stop shop for financing:** equity, debt, structured finance, etc.

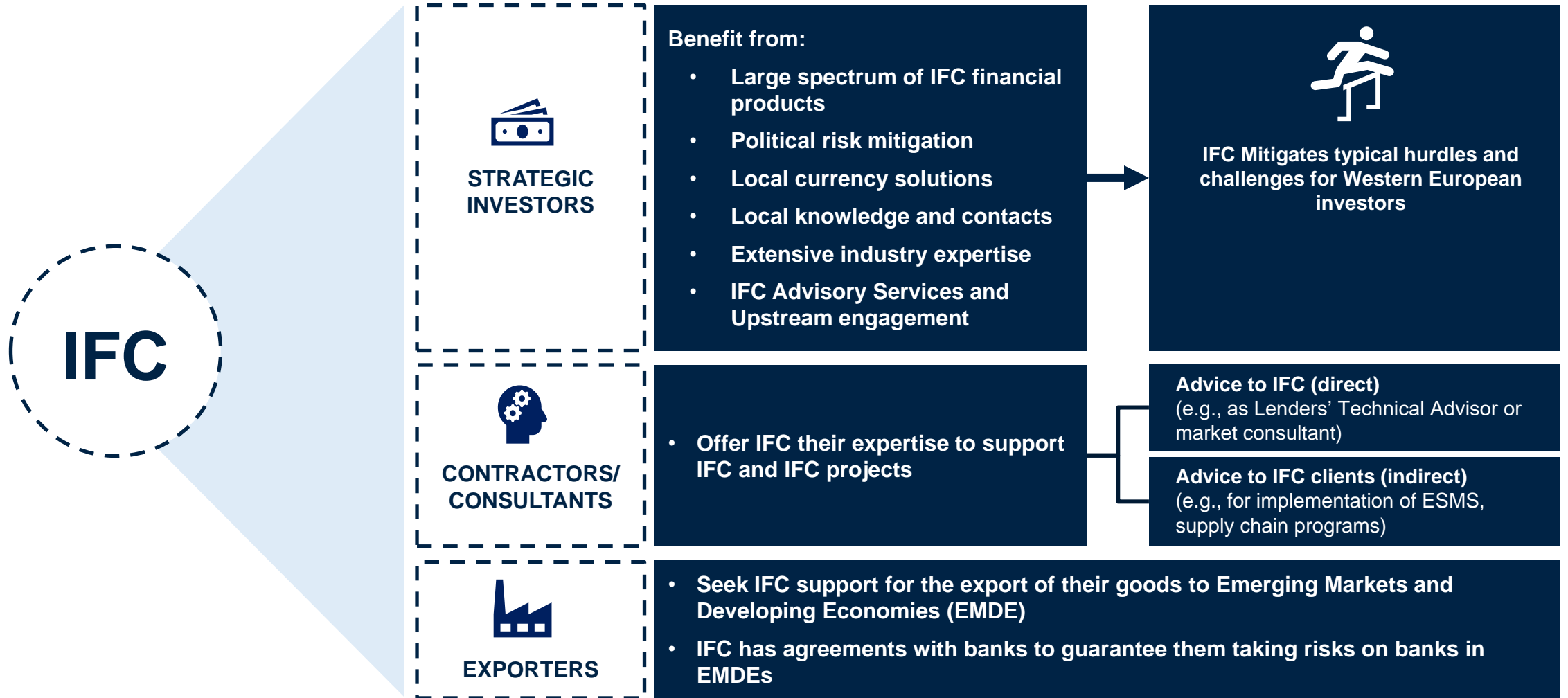


## Working Upstream

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- Proactively helping to **stimulate and create conditions** that result in the movement of capital into **productive investment**
- Early-stage engagement to **unlock long-term pipeline of projects**

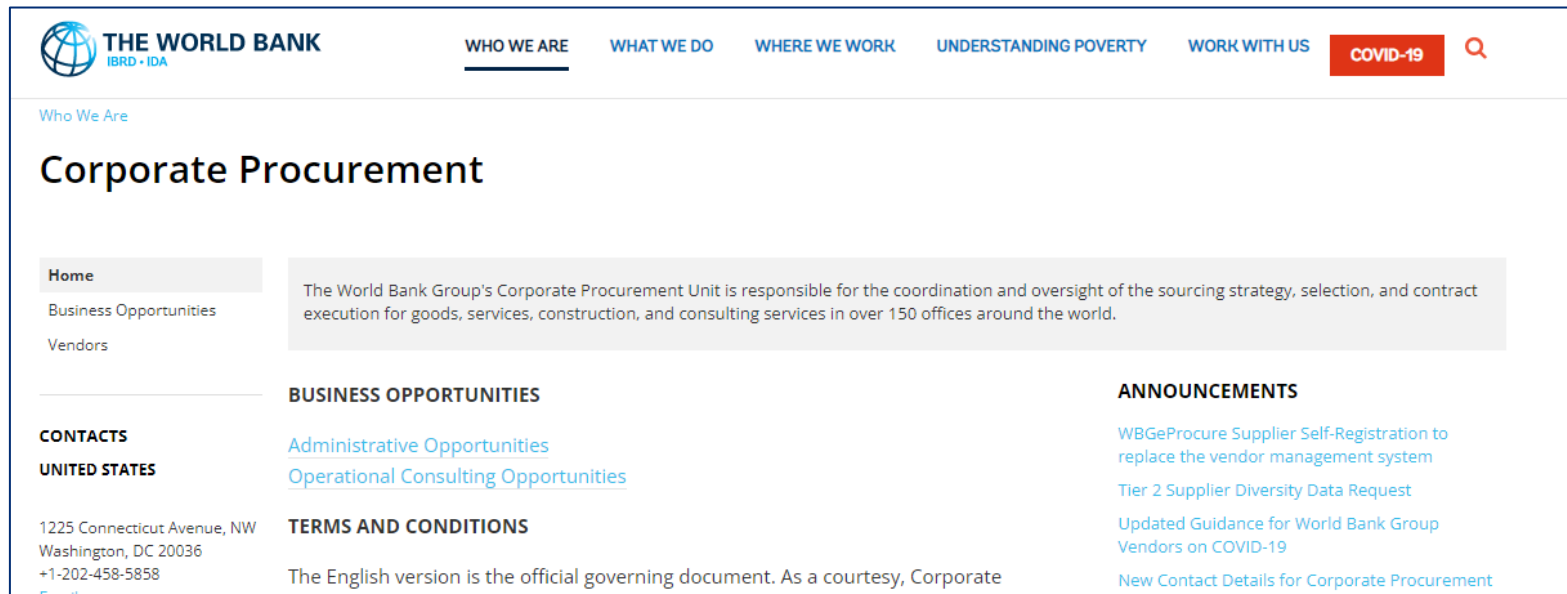
# WHO WE WORK WITH



# WHERE TO FIND THE WBG PROCUREMENT PROCESS AND OPPORTUNITIES

Visit WBG Corporate Procurement Main Page:

<https://www.worldbank.org/en/about/corporate-procurement>



The screenshot shows the World Bank Group's Corporate Procurement page. The header includes the World Bank logo and navigation links: WHO WE ARE, WHAT WE DO, WHERE WE WORK, UNDERSTANDING POVERTY, WORK WITH US, and a red COVID-19 button. The main heading is "Corporate Procurement". A sidebar on the left contains links for Home, Business Opportunities, and Vendors. The main content area features a description of the unit's role, followed by sections for BUSINESS OPPORTUNITIES (with links for Administrative and Operational Consulting Opportunities), TERMS AND CONDITIONS, and ANNOUNCEMENTS (with links for supplier self-registration, supplier diversity data request, COVID-19 guidance, and contact details).



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# CONTACT US

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