

CURRICULUM VITAE



PERSONAL DATA

Date and place of Birth 11th February 1949 in Meran / Italy
Nationality German & Italian
Civil status married , 2 children
Some time for Flying (several licences), swimming, sailing, film,

PROFESSIONAL EXPERIENCE

Jan. 1996 - Present ABB (Switzerland) Ltd. Baden - SWITZERLAND
Senior Vice - President : HEAD PUBLIC AFFAIRS : BUSINESS DEVELOPMENT

Sept. 1990 - Dec 1995 ABB SACE S.p.A. Bergamo - ITALY
Regional Sales Manager and Board Member of a Business Unit

Jan. 1988 - Aug. 1990 ASEA BROWN BOVERI S.A. Lima- PERU
Country Manager
CEO and President of the Board

Nov. 1984 - Dec 1987 Brown Boveri Colombia S.A. Bogota - COLOMBIA
Country Manager
CEO and Managing Director

July 1984 - Nov 1984 BBC Brown Boveri, Baden - SWITZERLAND
Special Training

Jan 1980 - June 1984 Citeco S.A. Lima - PERU
Ferrostaal – MAN GHH Group
Technical Sales Director

May 1976 - Dec 1979 Brown Boveri CIE. AG. Kraftwerke Mannheim - GE
• Marketing and Sales Manager
• Project Manager
• Sales Engineer

EDUCATION

UNIVERSITY OF KARLSRUHE, Germany

- **Dr.- Ing. Electrotechnics**

UNIVERSIDAD MAYOR DE SAN MARCOS, Lima - Peru

- **Doctor in Economy** (PhD)

ALEXANDER VON HUMBOLDT, Lima - Peru

- **Private German High School** (Abitur)

FOREIGN LANGUAGES

- **German** *Mother Tongue*
- **Spanish** *Mother Tongue*
- **Italian** *Fluent both written and spoken*
- **English** *Fluent both written and spoken*
- **Portuguese** *Excellent understanding / reading and good speaking*
- **French** *Good reading & understanding*

OTHER ACTIVITIES

Member of the Board / Executive Committee
of several CHAMBERS OF COMMERCE :

Italian Chamber of Commerce : President
Latinamerican Chamber of Commerce : President
China Chamber of Commerce: Vice-President
German Chamber of Commerce
Japanese Chamber of Commerce
South African Chamber of Commerce
Camara Oficial de Comercio Hispano-Suiza

Recognitions / Honors

Title & Medal : Commander of the Order *Rio Branco* by the President of Brasil 2002