



INFRASTRUCTURE & ENERGY FACT FINDING MISSION TO ARGENTINA

in the context of the Official Mission of Federal Councilor Schneider-Ammann to Mercosur

When

02.05.2018 – 04.05.2018

Who should attend?

Swiss companies related to (civil) engineering, construction and energy interested in the Argentine market.

Why should you attend?

- Tailor-made visit to Argentina shaped around the needs of Swiss infrastructure and energy companies.
- Increased visibility and high-level networking opportunities through the integration of the program with the Official Delegation headed by Federal Councillor Schneider-Ammann on Friday 04.05.
- Gain a better understanding of the key factors to succeed in the growing infrastructure and energy market in Argentina.
- Opportunity to present your company as well as your products and services to relevant institutional stakeholders and decision-makers within the infrastructure and energy business.
- Learn from the experiences and lessons learned of Swiss companies already established in Argentina.
- Be part of a dynamic group of like-minded Swiss companies and explore the potential for future synergies and partnerships to jointly tackle the Argentine market.
- S-GE and Swiss Chamber of Commerce in Argentina can also assist you if you decide to spend further days in the country for further business meetings or events.

Program (DRAFT)

Tuesday, 01.05. - Flight to Buenos Aires

Wednesday, 02.05.

08.00 – 10.00 - Arrival in Buenos Aires – Transfer to Hotel

12.30 – 14.00 - Briefing with the Swiss Embassy and Swiss Chamber of Commerce in Argentina
- Business lunch with Swiss and Argentine Members of the Chamber related to infrastructure and energy

14.30 – 17.30 - Seminar on Doing Business in Argentina for infrastructure and energy companies
- Legal and employment-related aspects of from a company and employee perspective
- Doing business with the Federal Government and the Provinces in Argentina
- The new PPP Law (Public-Private Partnership Law)

20.00 – 22.00 - Dinner

Thursday, 03.05.

09.00-15.00 - 1st Swiss-Argentine Infrastructure Day with representatives of the most important associations of the infrastructure and energy sector and of the major companies allowed to bid for public works (e.g. Criba, Constructora Sudamericana, etc.)

Invited Industry Associations

- Argentine Chamber of Construction
- Argentine Chamber of Mining Businessmen
- Argentine Association of Tunnels and Subways
- Argentine Chamber of Suppliers of the Oil Industry
- Argentine Chamber of Renewable Energies

15.00 – 18.00 - Visit of the site of an infrastructure project relevant to the delegation in the City of Buenos Aires (Tbc) (e.g. Subway Buenos Aires, Urban Rail and/or Road projects etc.)

20.00 – 22.00 - Dinner

Friday, 04.05. Joint elements of the Program of the Official Swiss Delegation of Federal Councilor Schneider-Ammann where possible (detailed agenda tbc)

9.00 – 11.30 - Practice-oriented approach to the National Infrastructure Plan by the Under-Secretariat of Public-Private Partnership of the Ministry of Finance, and by the Ministry of the Interior, Public Works and Housing Interior

15.00 – 17.00 - Presentation of investment opportunities by the Ministry of Transport and Ministry of Energy and Mining to the Official Swiss Delegation

18.30 - Speech of Federal Councilor Schneider-Ammann on the occasion of the the 80th Anniversary of the Swiss Chamber of Commerce in Argentina (CCSA)

20.30 – 22.30 - Official Reception / Cocktail dînatoire at the Swiss Embassy with public officials and personalities

Saturday, 05.05. - End of official part of Fact Finding Mission
- Flight back to Zürich

Optional

Monday, 07.05. - Individual business meetings coordinated by the Swiss Chamber of Commerce in Argentina (upon request)

Tuesday, 08.05.

Costs

S-GE Gold Member
Non-Member

CHF 1'950 / person (excl. flight and accommodation)
CHF 2'450 / person (excl. flight and accommodation)

Registration deadline: 14.03.2018

Main contact (registration, program, financials)

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Contact in Argentina (program, logistics, meetings)

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